

Tentative Schedule at a Glance*

Tuesday, October 17

2:00 to 4:00 pm	Executive Board Meeting
4:00 to 6:00 pm	Registration
6:00 to 7:00 pm	Dinner on your own
6:00 to 7:30	Board Dinner
7:30 to 8:30 pm	Early Bird Reception/Golf Meeting
8:30 to 11:00 pm	Reception/Networking



Wednesday, October 18

8:30 to 10:00 am	Registration
8:00 to Finish	Annual Golf Tournament (Registration/Fee Applies)
10:00 to 12:00 pm	Alternative Group Outing (TBA)
12:00 to 1:00 pm	Lunch on your own
1:00 to 2:00 pm	indiCo Presentation TBD – Anthony Martin, indiCo
2:10 to 3:10 pm	Leadership & Pivoting in a Business Environment – Mike Kelly, Texas Book Co.
3:20 to 4:20 pm	What's Hot 2016! – Idea Exchange (Store Participation Appreciated) – TBD
4:30 to 5:30 pm	Knowing Your Store – Justin Garelick, Sidewalk
6:00 to 7:00 pm	Registration
7:00 to 10:00 pm	Opening Night Dinner
9:00 to 11:00 pm	Reception/Networking

Thursday, October 19

7:00 to 8:00 am	Breakfast
7:00 to 11:00 pm	Registration
8:00 to 8:45 am	Business Meeting
9:50 to 10:00 am	Mega Session Retail Trends in College Stores –Glenda Lembicz, NACS; NACS programming funded by the NACS Foundation
10:10 to 11:00 am	Concurrent Sessions 1. Course Materials Session – Rusty Weldon, Auburn University, and Gordon Elson, RedShelf 2. Technology Sales Session – Lisa Simonds, Douglas Stewart Co., and Bradley Carr, The Loch Shop @ Clayton State University
11:10 to Noon	Data Session #1 Fall 2017 Oven Fresh Data – Chris Porter, Verba
Noon to 1:15 pm	Author Luncheon – Robert McCammon, <i>Boy's Life</i>
1:30 to 2:30 pm	Data Session #2 Faculty Watch and Student Watch Data – NACS/indiCo TBD
2:10 to 3:00 pm	Concurrent Sessions 1. IA for Beginners – Gordon Elson, RedShelf, and R. Todd Smith, VitalSource

2. College Store Financials – John Creed, Samford, and Pam Cabiness,
University Supply Store, University of Alabama

3:00 to 5:00 pm

5:00 to 5:30pm

5:30 to 6:00 pm

6:00 to 7:30 pm

Trade Show

Trade Show Giveaways and Drawings

Pre-dinner Reception—Networking

Dinner- State of NACS – Mark Frisby, NACS Past President

Heads or Tails!

Entertainment TBD

Reception/Networking

7:30 to 10:00 pm

10:00 to 12:00 pm

Friday, October 20

6:50 to 7:50 am

Breakfast

8:00 to 8:50 am

Mega Session

Leadership Session TBD – Mark Palmore, Nebraska Book Co.

9:00 to 9:50 am

Concurrent Sessions

1. NACS CM Session TBD – Glenda Lembicz, NACS

2. GM Session TBD – TBD

10:00 to 11:15 am

Mega Session

Making the Most of the Meeting: Synthesizing Your Learning

Experience-Glenda Lembicz, NACS; NACS programming funded by the
NACS Foundation

11:15 to 11:30 am

11:30 to 12:00 pm

12:00 to 1:00 pm

1:00 to 2:00 pm

Officer Induction/Giveaways

Association Meeting Discussions

Lunch on your own

Executive Board Meeting

* Agenda Subject to Change

